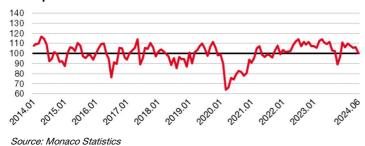




Monthly retail trade survey - June 2024

The business climate falls back to its long-term average in June

1. Composite indicator



2. Composite indicator and balances of opinion, in %

Average 2024 since Jan. 2014 March April May **Business climate** 100 108 106 106 100 General business outlook -11 13 16 15 -11 Recent sales -7 -2 0 17 24 Expected sales 21 13 13 12 -3 Stocks 6 16 5 -5 Ordering intentions 2 19 5 13 11 8 Past selling prices 5 Expected selling prices 6 8 8 6 -32 Workforce size: recent trend 10 7 8 4 10 8 Workforce size: future trend 6 16 Cash position -10 -18 -11 Customer payment terms -10 Supplier payment terms -4 Attendance -28 -27 -8 0 32 37 Economic uncertainty felt 30 33

Note for the reader: Regarding the general business outlook and considering a base of 100 respondents:

- on average since January 2014, retailers who answered "down" are 11 more than retailers who answered "up";
- in June 2024, retailers who answered "down" are 11 more than retailers who answered "up";

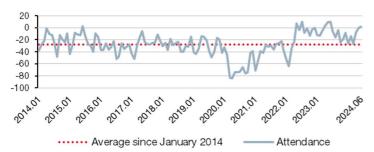
Source: Monaco Statistics

3. Expected selling prices



Unit: Balances of opinion Source: Monaco Statistics

4. Attendance



Unit: Balances of opinion Source: Monaco Statistics

According to the retailers surveyed, the business climate falls back to its long-term average in June in the retail and motor vehicle trade and repair sectors.

The **business climate** fell by 6 points to 100 in June. This trend can be explained by the very sharp decline in expected selling prices and in the general business outlook and, to a lesser extent, future trend of workforce size. In contrast, recent sales and stocks are up. Recent trend of workforce size is stable.

After having been positive since February 2024, the **general business outlook** has fallen considerably and is now back to its norm.

Recent sales are increasing and **expected sales** are constant. Both remain above their average.

Stocks are rising, despite being below normal level.

Ordering intentions improved very slightly in June. They remain above their long-term average.

Expected selling prices fell sharply and are now below trend.

The **recent trend of workforce size** is stable, while the **future trend of workforce size** is down slightly.

Attendance at retail and motor trade and repair outlets was similar to May and well above its long-term mean.

Lastly, the **economic uncertainty** felt by retailers is easing, falling below its normal level for the first time since December 2023.

Balances of opinion: difference between the weighted percentage of 'increasing' and 'decreasing' responses.

The questions **Past selling prices** and **Cash position** are bimonthly questions (odd-numbered months).

The questions **Customer payment terms** and **Supplier payment terms** are half-yearly questions.

Methodology of the monthly survey of retailing: available on monacostatistics.mc



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